**Unit 14. Task 8 Dialog**

Buyer: Hey, you got a minute? I want to upgrage my laptop and I want to pick your brain.

Me: Sure thing. How old is your current laptop?

Buyer: Oh I don't know... maybe 7 years?

Me: Well what model is it?

Buyer: HP ProBook 4540s

Me: Yeah it's probably time for an upgrade. What are your needs?

Buyer: Now I have 386 25 Mhz processor, 4MB RAM, 105MB hard disk, VGA colour monitor and 3 expansion slots.

Me: Not so bed, but what for do you need?

Buyer: I do a lot of stuff with photos/video/flash/whatever.

Me: Not so bad, but I want to introduce you a this fairly fast processor that cost $300 and very popular additional colour display. This processor can keep up 6 working programs simultaneously and helps to run an OS more useful. And the display has a 24 billions pixels and full HD monitor, that helps you to edit you photos. The display costs $350.

Buyer: Good, but that's too much money. I was looking to spend like $500 or $600.

Me: That's pretty tight, you can't spend more like $600?

Buyer: I have a $1000, but looking forward around to spend $500-600.

Me: Oh, you know what, I have a good deal. If you buy additional software TEMPTA Pro, you will be able to get a 30% of discount to the display and 20% to this software.

Buyer: Oh, what is it software?

Me: There's one it will be good for editing you color photos, also able to import and scanned images from a variety of scanners or captured directly from a video camera.

Buyer: Well, pretty interesting. Ok, how much it will be cost all?

Me: Lets calculate…300 + 245 + 234 for the TEMPTA Pro, the sum is $779.

Buyer: Ok, within my limits.

Me: Oh, a have forgotten about free 2years insurance guarantee.

Buyer: Oh, good, thx.

Me: okay, I can book you order, and during 3 min we complete you order.

Buyer: ok, thx.

Me: Good luck.